



**Falcon Shuttle Rail Inc.**

Head Office: 18412 96 Avenue, Surrey BC V4N 3P8

P. (604) 888-5066 Toll Free. 1-866-888-9989

[www.fsr.ca](http://www.fsr.ca) / [www.falconequip.com](http://www.falconequip.com)

## INDUSTRY ANNOUNCEMENT

October 29, 2018

To Our Valued Customers and Industry Associates,

We are excited to announce that we have added a new product line to our constantly evolving Rail Division. We are now the Canadian distributors for Innovative Quality Solutions, LLC, home of the Boss Mobile Railcar Mover. Earlier this year we also announced our agreement to represent Tractive Power Products for Canada. Tractive Power produces yard switchers between 56,000 to 140,000lbs of drawbar pull. The addition of these two product lines enables Falcon to offer a wide variety of railcar movers to meet the changing and growing needs of our customers and industry.

Our roots in the railcar moving industry are deep. We have been the Shuttlewagon distributor for all of Canada since 2005 and we have interfaced with the brand since the early 1990's for British Columbia. As a result of our decision to distribute Boss Railcar Movers, we will no longer be an authorized Shuttlewagon dealer. It is our commitment to support and continue to work with all of our existing Shuttlewagon customers. We are excited to receive our first Boss in November. Please contact us for more information on this unit and Boss's other models.

Our decision to align ourselves with Boss was after great thought and not something taken lightly. Ultimately, this decision keeps the Falcon Group focused on providing innovative products and services unmatched in the industries that we serve. The Boss team has deep roots in the railcar mover industry. Leveraging their vast experience and visionary approach, Boss is bringing a revolutionary product to the marketplace with unrivaled technologies, safety and quality.

We value the relationships that we've built and are committed to seeing each of our customers and those that interface with us through this transition and beyond. If you have any questions or would like additional information please let us know.

Sincerely,  
*Dan Kielan*

Dan Kielan  
President, Falcon Shuttle Rail Inc.